



PARTNERING IN CHANGE

## Contents

- 1 Introducing gbpartnerships consult
- 2 Meet the team
- 3 Our expertise and services
- 4 Experience
- 5 Who we work with

# Introducing gbpartnerships consult

We partner with clients across health, local authorities and the wider public sector, to empower people to change practices, processes, and the use of physical assets, in order to deliver long lasting organisational transformation.

Unlike other consultancy companies who only provide advisory services, gbpartnerships consult are able to apply the gbpartnerships group experience in property development, asset management, managed services and long-term partnerships with 14 healthcare systems across England, to deliver grounded, end to end property, facilities and change management services to clients.

20

EXPERTS and  
growing team of  
20 staff

14

embedded  
in healthcare  
systems across  
England

15

EXPERT Better  
Business  
Cases™  
Practitioners

80

estate planning  
projects delivered  
in the last 2 years



Multi-disciplined  
skills from across  
all sectors  
Health, Local authority  
and commercial



End to end  
property, facilities  
and change  
management  
services

“

I have been amazed at the level of interaction. It has been a really useful process, providing a catalyst for a PCN/ estates conversation. It has also been really timely, as we plan what the future needs to look like.

”

Dorothy Blundell, CEO of the Camden Health Partners

## Meet the Team

Our tenacious yet pragmatic team hold a wide range of skills and grounded public sector operational experience from across primary, community and wellbeing health and care; acute, mental health community and inpatient services; local authority leisure, library and education services.

We work hard on the “art of the possible” and solutions to find the optimum way of getting the job done.



Sam McCumiskey  
Managing Director



Ian Sabini  
Managing Consultant



Jonathan Wilson  
Managing Consultant



Alston Owens  
Managing Consultant



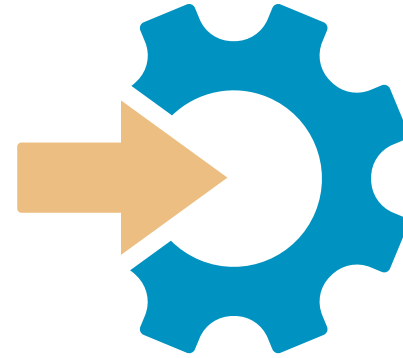
We are often given very poor design briefs for these types of projects; this is one of the best we have seen.



Aneurin Bevan, University Health Board design team lead

# Our expertise and services

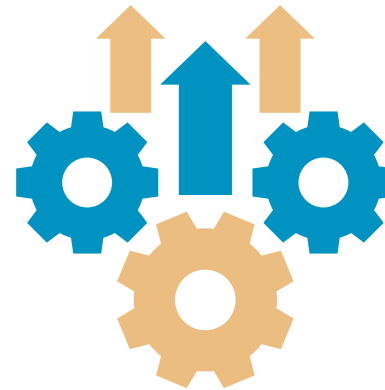
Everything we do is focused around people and property, helping our clients optimise four key objectives and outcomes



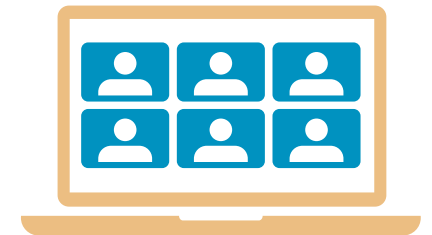
Improved service delivery  
and integration



Making better use of  
technology



Making your assets work  
harder



Embedding change and  
new ways of working

# Infrastructure Planning

Effective infrastructure planning has never been so important, as the health system responds to the COVID-19 pandemic and delivers the vaccination programme.

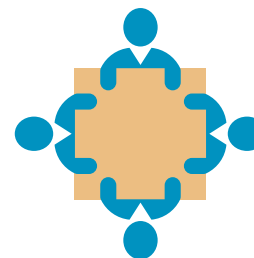
Infrastructure planning is also fundamental to the move towards building strong and effective Integrated Care Systems and acts as a key enabler to delivering high-quality patient care.

From well-designed, efficiently used facilities to the installation of the right equipment and technology, effective infrastructure planning can support the system in adopting new ways of working, saving money and enabling effective change to how services are delivered.

Fit for purpose  
estate



A robust  
workforce



Digital innovation



The development of Integrated Care Systems over the last two years has looked to enhance the partnerships between NHS organisations, local councils and others in order to allow organisations to work together and coordinate services more closely to make real, practical improvements to people's lives.

Effective Infrastructure Planning can enhance these partnerships, and support your priorities by:

Boosting 'out-of-hospital' care and reducing the pressure on emergency hospital services through coordination of community infrastructure and service re-design.

Facilitating an increase in digital pathways for primary and outpatient services through investment in digital infrastructure.

Support a focus on population health & local partnerships with borough-funded services, as part of the ICS model through a better understanding of local demographics and services.

Accelerate infrastructure project delivery through a partnership approach that builds on local capacity and capability.

Facilitate integration through development of multi-disciplinary hubs and coordinated provision of care centred around residents' needs.

Support access to funding through an informed investment planning process and alignment to national funding opportunities.



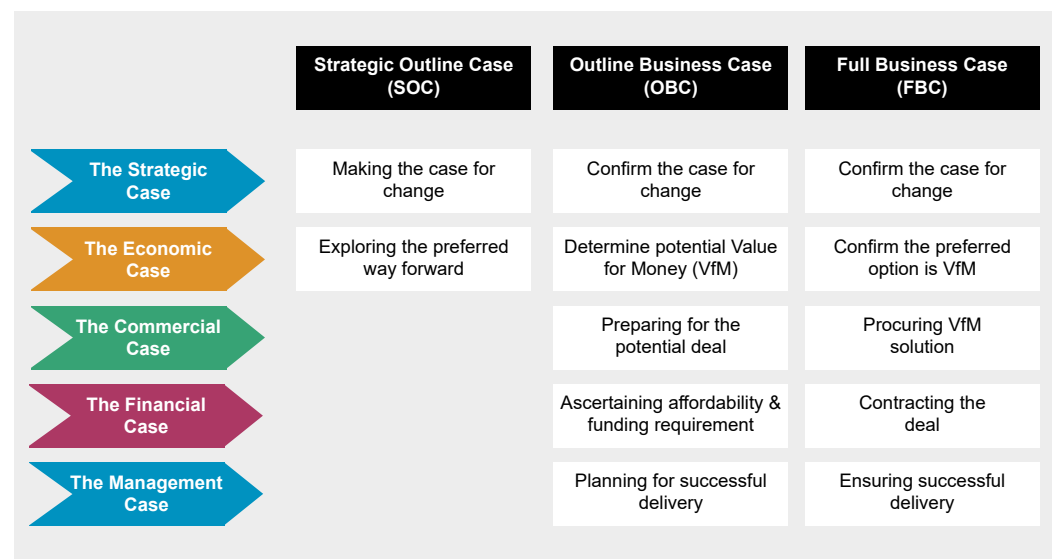
# Business Case Expertise

A robust business case is vital for securing resources and gaining stakeholder buy-in for complex and large-scale change projects.

While business cases can be delivered in house, bringing in external support can be an effective way to not only supplement internal capacity, but also secure independent challenge from a 'critical friend' with experience of similar situations gained elsewhere.

At gbpartnerships consult, we have a large team with a track record of delivering successful business cases for NHS and Local Authority organisations.

This experience is underpinned by the Better Business Cases™ accreditation, a detailed knowledge of complex approval processes and relationships with approvers and approval bodies, to help throughout the process, providing credibility to the overall business case submission.



Our experience in delivering successful business cases is underpinned by the Better Business Cases™ (BBC) accreditation.

This is a systematic and objective approach to all stages of the business case development process. 11 members of the gbpartnerships consult team hold either the Foundation or Practitioner level of the BBC accreditation.

The Better Business Cases course is based on The Five Case Model, which is accepted best practice and embedded within the latest HM Treasury's Green Book guidance (Central Government Guidance on appraisal and evaluation), being the UK government's approach to planning spending proposals and enabling effective business decisions.

The Five Case Model provides decision makers and stakeholders with a proven framework for structured 'thinking' and assurance.



## Design Brief for Specialist In-patient Services Unit (SISU)

Aneurin Bevan University Health Board (ABUHB) currently provides a range of services across Mental Health and Learning Disability, including rehabilitation wards, psychiatric intensive care ward, a small learning disabilities unit, acute admission ward, and assessment and treatment wards.

The services are delivered from outdated accommodation on several sites, across a total estate spanning 133ha. The estate is poorly utilised and costly to maintain, with significant backlog maintenance costs.

The estate is just one of several key drivers for the project, alongside:

- Demand outstripping current capacity
- Lack of appropriate services
- Workforce and financial sustainability
- Quality of clinical care

gbpartnerships were commissioned by ABUHB to:

- To design and run user workshops to facilitate visioning and brief development
- To write a comprehensive design brief, including an outline schedule of accommodation, for the design team to enable the production of Outline Business Case level design and cost outputs
- To produce a site option appraisal.



### Client requirements of the Design Brief:

- To encourage evidenced based design to support more efficient and effective multi-disciplinary working practices
- To improve functionality and inter-relationships between services to enable knowledge sharing and lead to a better quality of patient care.



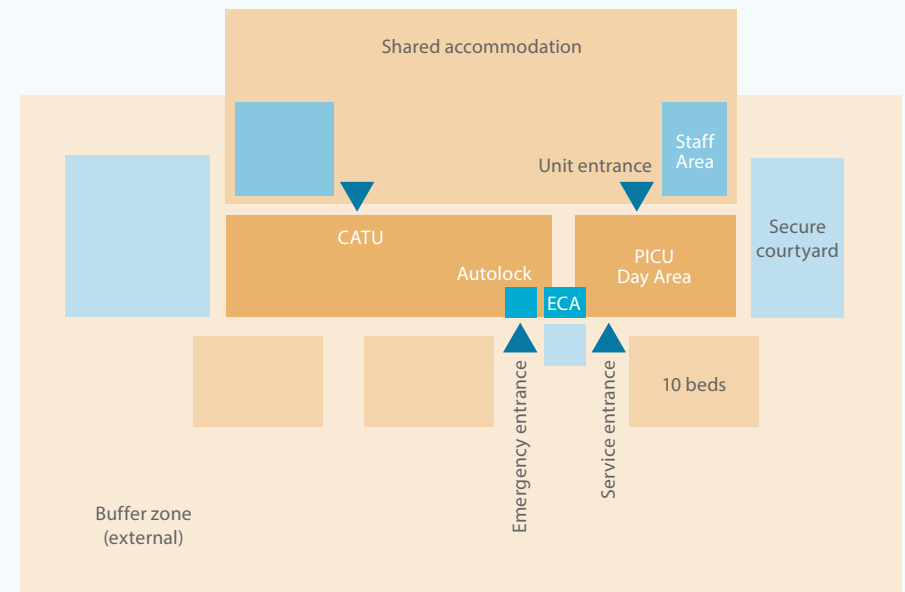
### Outputs produced by gbpartnerships:

- Site Option Appraisal Report of the qualitative non-financial benefits from a clinical and operational perspective
- 118-page Design Brief, covering: Background Information, Design Requirements: Service Units / Building and Site, Design Process and Deliverables + Appendices



### Our Impact:

- gbpartnerships succeeded in drawing together many unresolved strands to create a clear and coherent brief for design development. We engaged pro-actively and creatively with the clinical user groups, and the estates team to build a consensus around the design vision.





# Who we work with

We are proud to have worked with multiple NHS Trusts, Clinical Commissioning Groups (CCGs) and Integrated Care Systems (ICS) across the country.

gbpartnerships is the partnering services framework partner to fourteen Local Investment Finance Trust (LIFT) companies across England. Through a Strategic Partnering Agreement (SPA) signatories are able to exclusively gain access to work with us via this pre-procured framework.

gbpartnerships has also been awarded a place on the Crown Commercial Service, RM6187 Management Consultancy Framework Three. Through this framework, we are able to provide central government and public sector agencies objective advice relating to strategy, structure, management or operations of their organisation.

If you'd like one of the team to contact you about how we can help you access our services through frameworks, email your details to: [enquiries@gbpartnerships.co.uk](mailto:enquiries@gbpartnerships.co.uk) and we will get in touch

## Our LIFTCos



## Frameworks

Crown  
Commercial  
Service  
Supplier



[gbpconsult.co.uk](http://gbpconsult.co.uk) | [enquiries@gbpconsult.co.uk](mailto:enquiries@gbpconsult.co.uk)



[gbpartnerships-consult](#)

